#### Destination Söderslätt in Öresound region



#### **Destination Söderslätt**



#### Ecological issues, supply and demand of local products



#### Ecological issues, hiking, biking, horseback riding



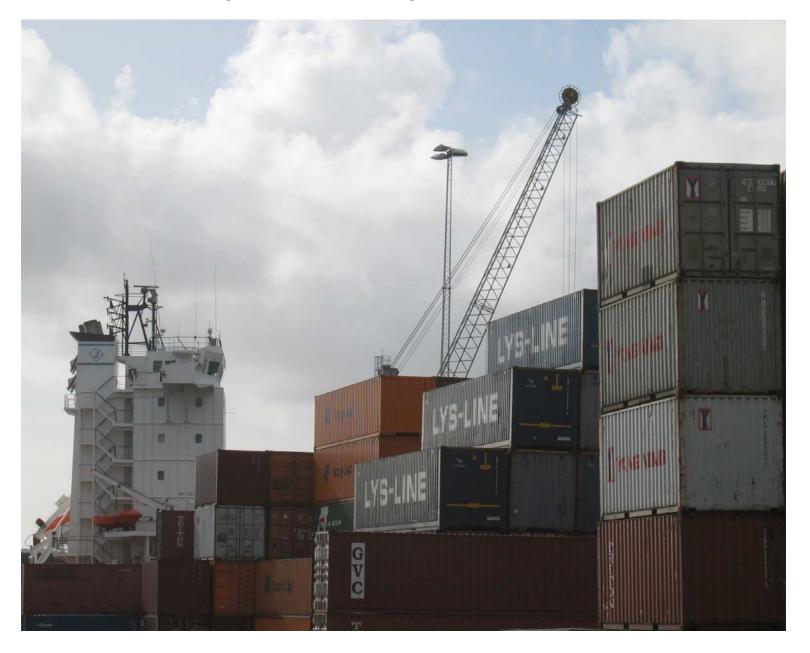
#### Ecological issues, biodiversity



### Ecological issues, biodiversity



### Ecological issues, green procurement



#### Ecological issues, recycling



#### Schemes and Awards, Blue Flag



#### Schemes and Awards, Committed to Green





# Economical issues, supply and demand of local products





# Economical issues, establishment of a common placebrand



# Economical issues, diversification of agricutural production



#### Economical issues, creative partnerships



#### Economical issues, organisation of unique experiences



#### Social issues, progress for common understanding



#### Social issues, inclusion of all kinds of citizens



#### Social issues, inclusion of local society



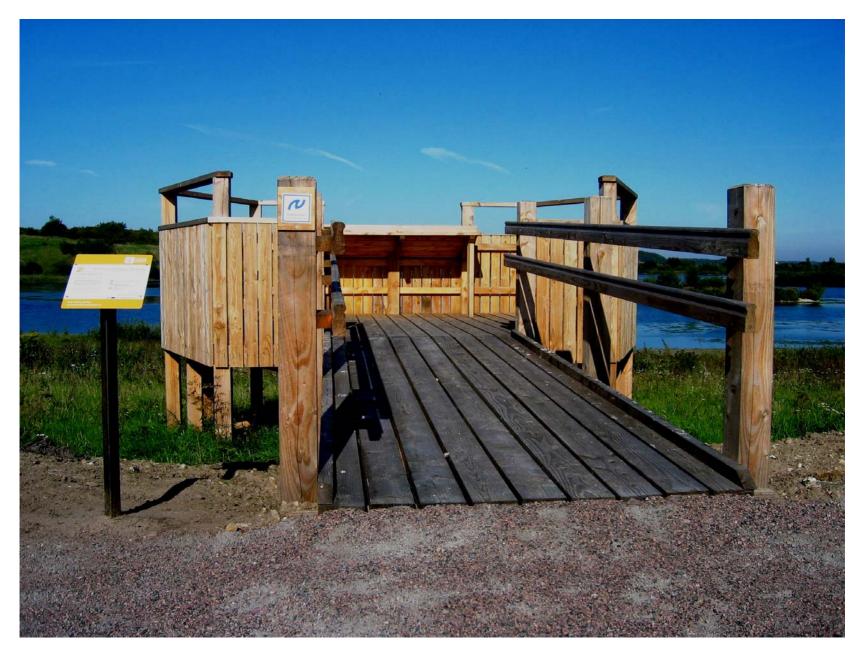
# Social issues, inclusion of local society



#### Social issues, fellowship and pride for the home district

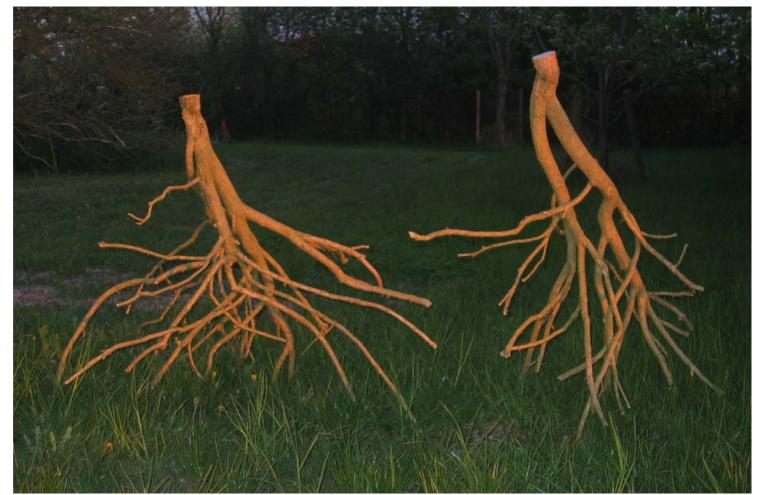


#### Social issues, enhanced physical accessibility



#### Other social issues

- Health and well being
- Age perspective
- Multicultural perspective





## Söderslättsmärkt

local products from Söderslätt www.soderslatt.com

## AIMS OF THE PRODUCT BRAND:

- To highlight all local products (goods and services)
- Get more fresh provisions and a better environment trough shorter transports
- To strengthen the local identity



## **TARGET GROUPS**

- Producers
- Galleries
- Retail dealers
- Farm shops
- Distributors
- NGO's





## **PRODUCT GROUPS**



- Untreated primary produce
  Vegetables, root-crops, fruits, berries, fish, meat, game, mushrooms
- Treated provisions
  Treated/prepared provisions and dishes

#### • Other production

Production of goods that does not fit in to the product groups mentioned above



## **PRODUCT GROUPS**



#### Cultural production

All kinds off arts, handicrafts ,literature, creation and performance of music, dance, theatre and events like festivals and markets

#### Services and NGO's

All organisations offering any kind of service and/or trade, including education and all kinds of tourism related services (sleep, travel, eat, do)

## **APPLYING FOR MEMBERSHIP**

*TOMATO CULTIVATED AT SÖDERSLÄTT. STORED OUTSIDE SÖDERSLÄTT* 

FILÉ OF HERRING. LANDED AT SÖDERSLÄTT, FILETTED OUTSIDE THE AREA

JOINT OF VEAL. GROWN UP AT SÖDERSLÄTT, BUTCHERED OUTSIDE SÖDERSLÄTT

PICTURE OF ART, PAINTED IN PROVENCE



## **APPLYING FOR MEMBERSHIP**

Service businesses and NGO's should to a certain degree highlight the unique qualities of Söderslätt such as heritage assets and amenties

Negotiation with Trade Association concerning compulsory criteria



## **APPLYING FOR MEMBERSHIP**

Compulsory criteria for conference and accommodation:

- Branded dishes/provisions should be offered in the menu
- Guided heritage tours should, when required, be arranged
- Information regarding the brand, the destination and the local district Söderslätt & lokalområdet should be available
- A link between the website of the company and www.soderslatt.com should be established



## **KEYWORDS OF THE BRAND**

- Reliability, openness creates credibility
- Quality, different for different consumers
- Flexibility, continuous improvement
- Traceability, origin of primary products



## ORGANISATION

- NGO
- Approval gives automatically a

membership



## HAPPENINGS

- Mingle evenings
- Contests
- Events



## ECONOMY

National subsidy

EU subsidy

#### None or very reasonable membership fees



## MARKETING

- Production of printed matter such as posters, signboards, stamps, stickers, T-shirts, etc
- Advertisement
- Web sites
- Events



## Members

- 60 artists and craftsmen
- 30 food producers
- 12 service companies



#### Photo tourism – an unexploited potential –

- Breakthrough of the digital camera
- The cell phone cameras
- Computer practice
  - Bloggs

### A moment of joy



### A feeling of creativeness



#### "Unintentional" ambassador while showing the images



# From service over desk to experience packages





# Identification of photo objects and trails.....





#### ....in relation to weather....



#### ....in relation to season....









#### ....in relation to interest....









### Small scale investments

- Hides
- Watchtowers
- Carrions





#### Target groups

- Local residents
- Local businesses
- Visitors
- Education



### **Complementary activities**

- Photo contests
- "The image of the day"
- Courses
- Excursions



# Co-laboration for experience packages

- Local guides
- Food and accommodation
- NGO's
- Responsible business
- Photo trade
- Incoming tour operator



#### Pilot study

- 2 year trans national pilot study
- 8-10 pilot destinations



#### Photo tourism = Edutainment





Culture and Business – a creative partnership



A need for satisfaction of local needs at local level



#### A need for integration of local heritage in local production - new goods and services -





Need for promotion of local experience economy, new business concepts and innovative processes



A pan European conceptual umbrella for production of souvenirs and gifts called "The Ancestors Arts of Europe"



Increased production and consumption of AAE products



#### New cross sector alliances and collaboration





# Enhanced sustainable growth in local economy





## Methodology

**Basic criteria** 

- local artefacts, patterns and design
- a label telling history and curiosities
- pieces suitable for serial production



## Methodology

#### Identification and listing - compendium for inspiration



#### Förfäders former Båstad

KATECORI

Hällnitning med skepp som omsluter sklägropar, fotsulor och rännor. Foto Jenny Nord

#### Hällristning från Västra Karup

#### TEKNISK BESKRIVNING

Hällristning, RAÄ 152, Västra Karups socken, Båstad Motiv: Ristning med skepp som omsluter skålgropar och avlånga gropar. Datering: bronsålder Referenser: Muntliga uppgifter från Jenny Nord, Institutionen för arkeologi och antikens historia, Lunds universitet , ienny, nord@ark.lu.se; Riksantikvarieämbetets fornminnesinformationssystem FMIS (www.fmis.raa.se)

#### HISTORISK BESKRIVNING

Hällristningen finns på ett löst stenblock från Västra Karups socken i Båstad kommun. En bonde som inte kände till att det fanns ristningar på blocket flyttade det från sin ursprungliga plats. Ristningen var känd sedan tidigare, men själva skeppsmotivet upptäcktes först vid en inventering våren 2006. Bland de cirka 400 hällristningar som finns i Båstad kommun är denna skeppsbild unik. De flesta ristningar i detta område består av skålgropar, fotsulor och rännor. Skeppsmotivet i hällristningar är vanligt på många håll i Skandinavien och har många olika uttryck. Skeppsristningen från Västra Karup har ett tydligt lokalt formspråk som hänger ihop med övriga lämningar på Bjärehalvön.

Det är svårt att veta vad motivet i sin helhet ska symbolisera, men man kan tänka sig att formerna som skeppet omsluter har en koppling till skeppet. Under bronsåldern har skeppet varit en central symbol som associerats med liv, död och fruktbarhet. Skeppsmotivet finns inristat på bronsföremål som rakknivar och finns även som gravform där resta stenar

bildar så kallade skeppssättningar.

DATUM 2007-10-08







## Methodology

- meetings for inspiration
- production
- contests and challenges
- distribution to retail dealers
- marketing





• Thanks for your attention!

• Any questions?



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